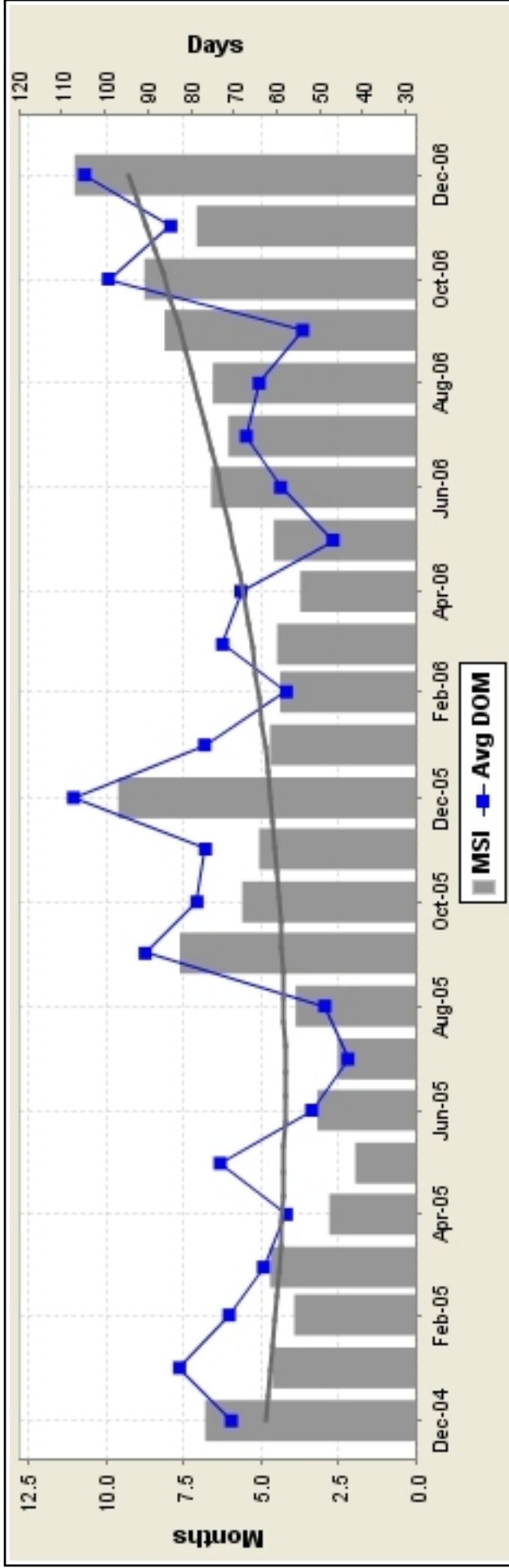


# Market Dynamics

Century 21 Pro-Team

**Months Supply of Inventory (MSI)**  
2 Years (Monthly) 12/01/04 - 12/31/06



### KEY INFORMATION

2 Year					
	Dec-04	Dec-06	Δ	% Δ	Avg
MSI	6.8	11.0	4.2	61.76	11.0
MSI-NAR	6.7	11.0	4.3	63.69	11.0
DOM	71	105	34	48.43	43
					Max
					11.0
					Min
					2.0
					5.5

December 04-05-06			
	Dec-04	Dec-05	Dec-06
MSI	6.8	9.6	11.0
MSI-NAR	6.7	9.6	11.0
DOM	71	107	105
			Dec Avg
			9.1

Dec-06				
	Dec-05	Dec-06	Δ	% Δ
MSI	9.6	11.0	1.4	14.58
MSI-NAR	9.6	11.0	1.4	14.58
DOM	107	105	-3	-2.42

### MARKET DYNAMICS SEARCH CRITERIA

**MLS:** MLS of Northern Illinois, **Time Period:** 2 years (monthly) **Price:** 0 - 999999999

**Bedrooms:** All **Bathrooms:** All **Construction Type:** All

**Property Types:** Residential:(Detached Single)

**Cities:** Geneva

*Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.*

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# Market Dynamics

Century 21 Pro-Team

## Months Supply of Inventory (MSI) 2 Years (Monthly) 12/01/04 - 12/31/06

Month	MSI	NAR MSI	FS Last Day #	FS #	UC #	Sold #	New #	Expired #	UC Avg DOM
Dec-06	11.0	11.0	165	221	15	25	23	41	105
Nov-06	7.1	7.1	198	267	28	21	48	41	85
Oct-06	8.8	8.8	219	275	25	36	56	31	99
Sep-06	8.1	8.1	219	276	27	40	53	30	54
Aug-06	6.6	6.6	223	292	34	35	74	35	64
Jul-06	6.1	6.1	218	292	36	47	74	38	67
Jun-06	6.6	6.6	218	280	33	56	78	29	59
May-06	4.6	4.6	202	267	44	35	91	21	47
Apr-06	3.7	3.7	176	243	47	27	68	20	68
Mar-06	4.5	4.5	175	231	39	41	73	17	73
Feb-06	4.4	4.4	158	208	36	18	57	14	58
Jan-06	4.7	4.7	151	203	32	12	59	20	77
Dec-05	9.6	9.6	144	177	15	37	20	18	107
Nov-05	5.1	5.1	157	216	31	19	53	28	77
Oct-05	5.6	5.8	163	206	28	34	51	21	79
Sep-05	7.6	7.4	155	209	21	37	65	28	91
Aug-05	3.9	3.9	144	205	37	65	60	24	49
Jul-05	2.5	2.5	145	219	57	55	67	17	43
Jun-05	3.2	3.2	152	223	48	81	79	22	52
May-05	2.0	2.0	144	241	72	55	65	27	73
Apr-05	2.8	2.8	177	259	63	32	76	19	58
Mar-05	4.7	4.7	183	253	39	47	76	30	63
Feb-05	3.9	3.9	177	239	45	21	65	17	71
Jan-05	4.6	4.7	174	237	37	19	69	28	83
Dec-04	6.8	6.7	168	213	25	40	43	18	71