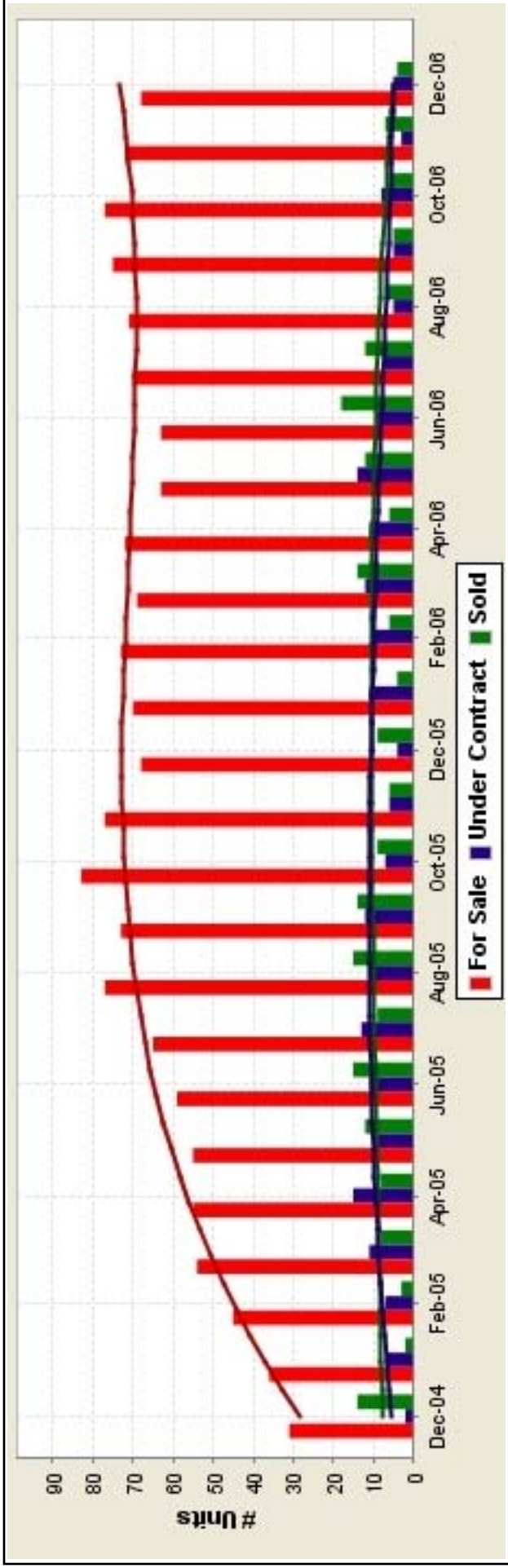


# Market Dynamics

Century 21 Pro-Team

Basic Supply & Demand  
2 Years (Monthly) 12/01/04 - 12/31/06



### KEY INFORMATION

2 Year						
	Dec-04	Dec-05	Dec-06	Δ	% Δ	Avg
FS	31	68	68	37	119.35	83
UC	2	4	5	3	150.00	15
Sold	14	9	4	-10	-71.43	18
						65
						9
						9

December 04-05-06						
	Dec-04	Dec-05	Dec-06	Dec Avg		
FS	31	68	68	56		
UC	2	4	5	4		
Sold	14	9	4	9		

Dec-06						
	Dec-05	Dec-06	Δ	% Δ		
FS	68	68	0	0.00		
UC	4	5	1	25.00		
Sold	9	4	-5	-55.56		

### MARKET DYNAMICS SEARCH CRITERIA

MLS: MLS of Northern Illinois,  
 Bedrooms: All  
 Bathrooms: All  
 Property Types: Residential:(Attached Single)  
 Cities: Geneva

Time Period: 2 years (monthly)  
 Price: 0 - 9999999999  
 Construction Type: All

Market Dynamics statistics are based on closed MLS transactions. Each closing generates one transaction side only.

# Market Dynamics

Century 21 Pro-Team

## Basic Supply & Demand 2 Years (Monthly) 12/01/04 - 12/31/06

Month	FS #	UC #	Avg UC %	Sold #	Avg Sold %
Dec-06	68	5	7.35	4	5.88
Nov-06	72	3	4.17	7	9.72
Oct-06	77	8	10.39	6	7.79
Sep-06	75	5	6.67	5	6.67
Aug-06	71	5	7.04	7	9.86
Jul-06	70	7	10.00	12	17.14
Jun-06	63	9	14.29	18	28.57
May-06	63	14	22.22	12	19.05
Apr-06	72	11	15.28	6	8.33
Mar-06	69	12	17.39	14	20.29
Feb-06	73	10	13.70	6	8.22
Jan-06	70	11	15.71	4	5.71
Dec-05	68	4	5.88	9	13.24
Nov-05	77	6	7.79	6	7.79
Oct-05	83	7	8.43	9	10.84
Sep-05	73	12	16.44	14	19.18
Aug-05	77	11	14.29	15	19.48
Jul-05	65	13	20.00	9	13.85
Jun-05	59	11	18.64	15	25.42
May-05	55	9	16.36	12	21.82
Apr-05	55	15	27.27	8	14.55
Mar-05	54	11	20.37	8	14.81
Feb-05	45	7	15.56	3	6.67
Jan-05	36	7	19.44	2	5.56
Dec-04	31	2	6.45	14	45.16
<b>Total/Avgs</b>	<b>65</b>	<b>9</b>	<b>13.26</b>	<b>9</b>	<b>13.88</b>